





# Rafael García de Diego Barber

**SECRETARY TO THE BOARD OF DIRECTORS** 



#### **Our commitment**





#### **Economic context**

#### **Global economic performance in 2011**

- Lower than expected growth rates of leading world economies.
- Even greater stagnation in most of the Euro zone countries.

#### Measures for economic recovery in the Euro zone

- Fiscal consolidation.
- Reform of the financial system.
- In Spain's case, reforms to control the public deficit and reactivate the economy.



#### **Energy situation**

#### **Electricity demand growth trends**



#### **Corrected Demand**

- ◆ -1.1 % in 2011.
- -2 % 1<sup>st</sup> quarter

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## **Energy situation**

#### Shaped by global events

- Political uprisings in several Arab states.
- Nuclear disaster in Japan following earthquake.
- Tension in the Middle East due to Iran's nuclear program.
  - Volatility in energy prices, particularly oil.



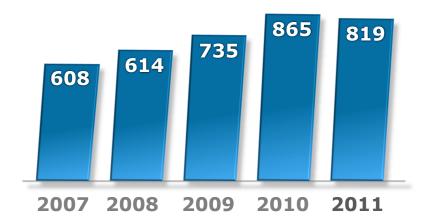
Advisable to hold global debate about the energy model of the future.



# Improvement in transmission grid

# Investment in the grid

(Million €)



#### **Priority objectives**

- Strengthening international interconnections.
- Strengthening the network mesh and creating new transmission axes.
- Developing plan to integrate acquired assets.

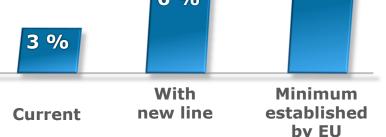
Over 1,700 km power lines put in service in 2011.



# Strengthening interconnections with Europe

#### **Spain-France interconnection capacity**

(% of maximum peak demand) 6 %



# New interconnection with France

- Will increase system stability and security of supply.
- Will make better use of renewable energies.
- Will help integrate the Iberian market into the European electricity market.

It is essential to strengthen interconnections in order to reach energy sustainability targets.

10 %

# Integration of renewable energies

 2.3 %
 8.3 %

 2000
 2005
 2011

Wind power/Total demand (%)

#### 25,600 MW of installed wind and solar capacity.

- 33 % of annual demand covered by renewable sources.
- 61 % maximum coverage of instant demand with wind power (04/19/2012).

CECRE

Leading centre on global level in integration of renewable energies.



#### **Future challenges**

#### **New challenges**

- Achieve greater flexibility indemand.
- Flatten the demand curve (lower peak/trough ratio).
- Compensate for the lower manageability of renewable power.
- Develop intelligent networks.
- Increase energy efficiency.

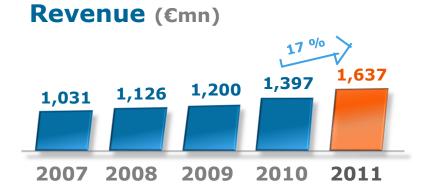
Development of demand management strategies

Greater integration of renewable energies

Increasing globalefficiency of the electricity system

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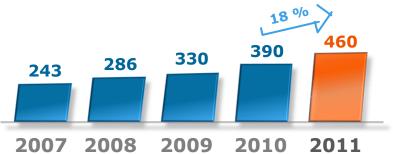
# **Key consolidated figures**





EBIT (€mn)
472 525 545 689 844
2007 2008 2009 2010 2011

Net profit (€mn)





## **Financial strength**

Net debt (€mn)

# 2,697 2,929 3,122 2,007 2008 2009 2010 2011

	2010	2011
Leverage	74 %	72 %
Average cost	3.2 %	3.7 %
Net debt/EBITDA	<b>4.7</b> x	3.9 x
Credit rating A+ Standard & Poor s A2 Moody s		

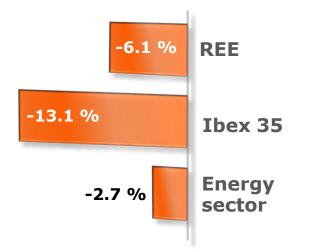
#### Our financial strength,

a solid stepping stone for developing future business targets.

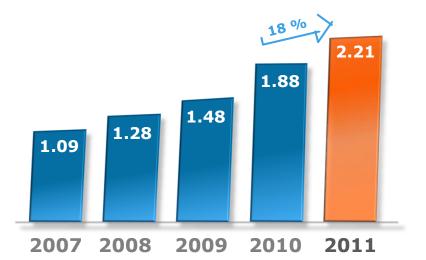


# **Shareholder returns**

# Stock market performance (2011)



#### **Dividend per share (€)**



# Pay-out: 65 %



# Excellent business management





#### European business excellence award

Category:

"Taking responsibility for a sustainable future"

#### **Best European practice in:**

"Adding value for customers" "Achieving balanced results"

# Red Eléctrica de España, first major Spanish company to be given this award.



# **Corporate social responsibility**

#### **Commitment to employees**

- Creating stable and high quality employment.
- Obtaining equality certificate.
- Family-Friendly Certificate (EFR).

#### **Commitment to the environment and sustainability**

- Conserving biodiversity is a top priority.
- Approval of Climate Change Strategy.

#### **Commitment to corporate governance**

- 96 % compliance with recommendations of the Unified Good Governance Code.
- Global remuneration of Board unchanged since 2007.

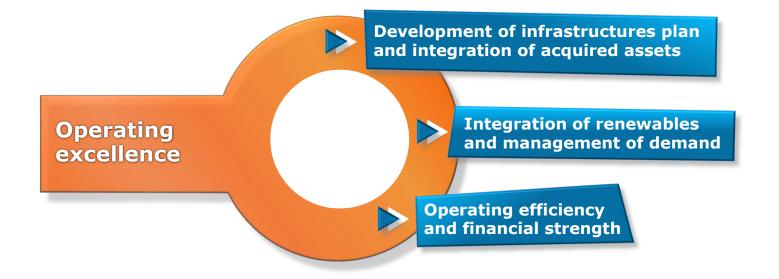
Best Ibex 35 company in corporate social responsibility.

Presence in the key sustainability indexes





## **Key strategic initiatives**



We shall remain focused on creating value in a solid and sustainable way.



# **Thanks you for your attention**

