

# Financial results January-June 2018

1 August 2018

Profit for the first half of 2018 was €357.0 million, a 5.0% rise year-on-year, which is in keeping with the growth target of the 2014-2019 Strategic Plan.

EBITDA was €776.8 million, up 0.9% on the first six months of 2017.

Investments for the Red Eléctrica Group totalled €183.0 million, of which €154.0 million was earmarked for developing the national transmission grid.

On 2 July, Red Electrica paid €0.6639 per share as a final dividend. The Company therefore paid a total of €0.9188 per share with a charge to profit for 2017, up 7% on the previous year.

The condensed consolidated interim financial statements, forming part of the financial information presented in this document, were subject to a limited review and granted an unqualified opinion by the auditors. This information was drawn up in accordance with International Financial Reporting Standards (IFRS).

For the purpose of facilitating the understanding of the information provided in this document, certain alternative performance measures have been included, the definition of which can be found at <a href="https://www.ree.es">www.ree.es</a>.



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# 1. Red Eléctrica: Financial highlights

### **Income statement**

	January-June			April-June		
(in thousands of euros)	2018	2017	$\Delta$ %	2018	2017	$\Delta$ %
Revenue	990,317	987,295	0.3	493,320	490,799	0.5
Gross operating profit (EBITDA)	776,806	769,703	0.9	374,392	368,927	1.5
Results from operating activities (EBIT)	540,985	523,462	3.3	256,254	246,566	3.9
Profit before income tax	475,736	453,892	4.8	224,809	213,337	5.4
Consolidated profit for the period	356,973	340,081	5.0	167,888	158,287	6.1

## **Balance sheet**

(in thousands of euros)	June 2018	December 2017	$\Delta$ %
Non-current assets	9,156,420	9,214,238	(0.6)
Equity	3,120,358	3,093,449	0.9
Net financial debt (*)	4,491,225	4,791,798	(6.3)

<sup>(\*)</sup> Includes exchange rate derivatives.

# Other financial figures

	January-June		April-June			
(in thousands of euros)	2018	2017	$\Delta$ %	2018	2017	$\Delta$ %
Operating cash flow after taxes	644,606	642,986	0.3	279,314	276,673	1.0
Investments	182,967	198,161	(7.7)	111,622	110,516	1.0
Dividends paid	137,509	128,417	7.0	-	-	-



# 2. Profit performance

**Revenue** for the first six months of 2018 was €990.3 million, up 0.3% year-on-year. This performance is a result of increased remuneration from system operations, which reached €32.9 million, and from the telecommunications business, which contributed €45.0 million.

The profit from the Chilean company TEN, in which the Red Eléctrica Group has a 50% interest, was included as of this quarter in gross operating profit (EBITDA) as **Profit of equity - accounted investees**, which totalled €4.3 million in the first six months of the year.

**EBITDA** amounted to €776.8 million, showing growth of 0.9% year-on-year, the fruit of the consolidation of efficiency measures implemented by Red Eléctrica.

Operating costs performed as follows:

- **Supply costs and other operating expenses** dropped 1.4% compared to the first half of last year, highlighting the efforts made by Red Eléctrica to improve efficiency.
- **Staff costs** rose 2.3% to June. The increase in costs is due in part to the 1.4% rise in the Group's average workforce compared to last year.

The **final headcount** at 30 June was 1,804, while the average headcount was 1,810 employees.

	January-June			А	pril-June	
(in thousands of euros)	2018	2017	$\Delta$ %	2018	2017	$\Delta$ %
Supplies and other operating expenses	180,822	183,420	(1.4)	104,542	104,487	0.1
Personnel expenses	74,472	72,824	2.3	38,069	37,027	2.8
Operating expenses	255,294	256,244	(0.4)	142,611	141,514	0.8

**Operating profit (EBIT)** stood at €541.0 million, up 3.3% on the first half of last year. This figure shows the €10.6 million reduction in provisions for the depreciation and amortisation of fixed assets owing mainly to adjustments made in the estimation of the useful life of certain transmission assets.

**Financial loss** was -€65.2 million, compared to -€70 million in the same period last year. The improvement seen is mainly owing to lower average interest rates.

Finally, **profit for the period** amounted to €357.0 million, a rise of 5.0% year-on-year. The average tax rate was 25% compared to 25.1% in the same period last year.



# 3. Cash flow and balance sheet performance

#### Cash flows (1)

	Jar	nuary-June		A	April-June	
(in thousands of euros)	2018	2017	$\Delta$ %	2018	2017	$\Delta$ %
Profit before income tax	475,736	453,892	4.8	224,809	213,337	5.4
Income tax paid	(67,507)	(61,255)	10.2	(65,268)	(61,153)	6.7
Depreciation and amortisation charge for non-current assets	247,354	257,946	(4.1)	123,931	129,137	(4.0)
Other adjustments	(10,978)	(7,597)	44.5	(4,157)	(4,648)	(10.6)
Operating cash flow after taxes	644,606	642,986	0.3	279,314	276,673	1.0
Changes in working capital	27,431	(9,558)	-	59,979	(52,241)	-
Changes in other assets and liabilities	(55,847)	(54,369)	2.7	(2,734)	(24,727)	(88.9)
Changes to asset suppliers	(32,626)	(57,120)	(42.9)	26,673	11,547	-
Investments	(182,967)	(198,161)	(7.7)	(111,622)	(110,516)	1.0
Free cash flow	400,597	323,778	23.7	251,611	100,737	-
Dividends paid	(137,509)	(128,417)	7.1	-	-	-
Change in net financial debt (2)	(263,088)	(195,361)	34.7	251,611	100,737	-

<sup>(1)</sup> This table is solely for the purpose of simplifying the consolidated cash flows table. It includes investments made by the Group in this period, and the difference between the investment payments is included mainly in Changes to other assets and liabilities.

**Operating cash flow after taxes** was €644.6 million, in line with the previous year.

**Changes to working capital** meant a variation of funds of €27.4 million in the first half of the year, mainly due pending settlement in the system.

**Investment** by the Group during the period was €183.0 million, of which €154.0 million are allocated to the development of the national transmission grid, which represents a 6.6% increase on investments in the first six months of the previous year. Accordingly, a total of €17.4 million were allocated to international investment, compared to the €42.2 million invested in 2017, which included the acquisition of a 45% interest in the share capital of Redesur.

The **interim dividend paid out** in the first half of 2018 amounted to €137.5 million, equivalent to €0.2549 per share on the interim dividend for 2017.

The Red Eléctrica Group's **net financial debt** at 30 June 2018 was €4,491.2 million, compared to €4,791.2 million at the end of 2017.

<sup>(2)</sup> The difference between this figure and the change in net financial debt shown on page 3 is owing to items that do not involve movements of cash and, in particular, in this first half of the year as a result of the application of IFRS 9 as of 1 January 2018. The effect of this standard on the first-time application amounted to €47.1 million.



### Net financial debt (\*)

(in thousands of euros)	National currency	Foreign currency	Total
Cash and cash equivalents	(884,215)	(16,237)	(900,452)
Long-term debenture bonds	3,139,214	437,453	3,576,667
Long-term loans	1,698,284	116,726	1,815,010
Promissory notes and short-term loans	-	-	-
Total net financial debt	3,953,283	537,942	4,491,225

<sup>(\*)</sup> Debt classified according to its original contracting, without considering short-term transfers.

As regards interest rates, 91% of the Group's net debt is at a fixed rate, while the remaining 9% is at a floating rate.

In the first half of the year, the average cost of the Group's financial debt was 2.44%. The average debt balance during the period was €5,470.7 million. In the same period of the previous year, the average cost of debt was 2.83% and the average debt balance was €5,265.6 million.

Moreover, at 30 June 2018, the Red Eléctrica Group's equity stood at €3,120.4 million.



# 4. Significant events

- The Board of Directors of Red Eléctrica Corporación, S.A. adopted the following resolutions at its meeting held on 31 July 2018:
  - I. Accept the resignation tendered by Mr. José Folgado Blanco as Director, in the category of "other external" directors, as a consequence, accept his removal as non-executive Chairman of the Board of Directors and Chairman of the Company.
  - II. Appoint Mr. Jordi Sevilla Segura as Director, in the category of "other external" directors, in accordance with the report issued by the Appointments and Remunerations Committee and the Board of Directors.
  - III. Appoint Mr. Jordi Sevilla Segura non-executive Chairman of the Board of Directors and Chairman of the Company.
- On 12 July, the Red Eléctrica Group, through its subsidiary Red Eléctrica Chile, entered into an agreement for \$117 million with the electricity transmission company Centinela Transmisión, which includes assets in operation, to acquire three 220 kV power lines with a length of 265 km under construction in northern Chile. The transaction includes the expansion work included in the 2016-2017 Transmission System Expansion Plan and the operation of the fibre-optic network associated with the power lines.
- On 12 June, the European Cross-Border Intraday Market (XBID) was launched as a result of the joint initiative carried out between a group of 14 Transmission System Operators (TSOs), including Red Eléctrica, together with the market operators of these countries. In 2019, other European countries will also become part of the initiative in a second wave that will integrate these intraday markets. The implementation of the XBID is key to supplementing the coupling of the daily markets, thus making significant advances towards the creation of the European Internal Energy Market.
- On 8 June, Red Eléctrica Internacional, through its subsidiary Transmisora Eléctrica del Sur 2, started up
  the Azángaro-Juliaca-Puno 220 kilovolts (kV) power line with a length of 115 km in southern Peru. The
  project, awarded in an international public tender in 2015, represented a recognized investment of \$70
  million and also includes the design, financing and construction of the infrastructure, as well as its operation and maintenance for 30 years.
  - With the entry into service of this project, the Red Eléctrica Group manages 1,314 km of power lines in southern Peru, obtaining a preferential position for future connections between Chile and Peru.
- On 5 June 2018, the rating agency Standard & Poor's issued a new report on Red Eléctrica, maintaining
  the Company's rating level and its outlook. Red Eléctrica Corporación, S.A. and its subsidiary Red Eléctrica de España, S.A.U. have a long-term rating of 'A' and short term rating of 'A-2' with a stable outlook.
  According to the rating agency, the financial strength of Red Eléctrica Corporación has continued to
  improve and the results of 2017 even place the Group above the expected rating level granted.
- The Corporate Responsibility Review 2018, prepared by the assessment agency ISS Oekom, was published on 27 April. Red Eléctrica was ranked second in the Utilities / Network Operators sector with a 'B+' rating for its noteworthy performance in sustainability.



# Red Eléctrica Group

# **Consolidated income statement**

(in thousands of euros)	30/06/2018	30/06/2017	2018/2017
Revenue	990,317	987,295	0.3%
Self-constructed assets	32,067	27,689	15.8%
Share of profit/(loss) of equity-accounted investees (with a similar activity to that of the Group)	4,346	-	-
Supplies	(19,003)	(23,792)	(20.1%)
Other operating income	5,370	10,963	(51.0%)
Personnel expenses	(74,472)	(72,824)	2.3%
Other operating expenses	(161,819)	(159,628)	1.4%
Gross operating profit (EBITDA)	776,806	769,703	0.9%
Amortisation and depreciation	(247,354)	(257,946)	(4.1%)
Non-financial and other capital grants	11,556	11,682	(1.1%)
Impairment and gains/(losses) on disposal of fixed assets	(23)	23	-
Results from operating activities (EBIT)	540,985	523,462	3.3%
Finance income	7,021	5,849	20.0%
Finance costs	(72,101)	(75,881)	(5.0%)
Exchange gains/(losses)	(169)	78	-
Net finance cost	(65,249)	(69,954)	(6.7%)
Share of profit/(loss) of equity-accounted investees	-	384	-
Profit before income tax	475,736	453,892	4.8%
Income tax	(118,793)	(113,811)	4.4%
Consolidated profit for the period	356,943	340,081	5.0%
A) Consolidated profit for the period attributable to the Parent	356,973	340,081	5.0%
B) Profit/(loss) attributable to non-controlling interests	(30)	-	-



# Red Eléctrica Group

# **Consolidated balance sheet**

ASSETS (in thousands of euros)	30/06/2018	31/12/2017
Intangible assets	176,741	154,939
Property, plant and equipment	8,664,822	8,747,376
Investment property	2,292	2,385
Equity-accounted investees	188,824	172,727
Non-current financial assets	98,628	108,235
Deferred tax assets	21,976	27,824
Other non-current assets	3,137	752
Non-current assets	9,156,420	9,214,238
Inventories	48,283	39,753
Trade and other receivables	1,094,649	1,013,355
Current financial assets	84,583	80,668
Cash and cash equivalents	900,452	569,869
Current assets	2,127,967	1,703,645
Total assets	11,284,387	10,917,883

Capital and recorner	3,177,952	
Capital and reserves	-//	3,157,494
Capital	270,540	270,540
Reserves	2,592,704	2,384,396
Own shares	(42,265)	(29,769)
Profit attributable to the Parent	356,973	669,836
Interim dividend	-	(137,509)
Valuation adjustments	(57,933)	(64,104)
Non-controlling interests	339	59
Total equity	3,120,358	3,093,449
Grants and other	599,669	597,122
Non-current provisions	103,815	100,982
Non-current financial liabilities	5,032,749	4,692,352
Deferred tax liabilities	468,862	472,475
Other non-current liabilities	85,047	87,019
Non-current liabilities	6,290,142	5,949,950
Current financial liabilities	1,328,619	1,471,957
Trade and other payables	545,268	402,527
Current liabilities	1,873,887	1,874,484
Total equity and liabilities	11,284,387	10,917,883



# **Consolidated statement of cash flows**

(in thousands of euros)	30/06/2018	30/06/2017
Cash flows from operating activities	627,632	592,109
Profit before tax	475,736	453,892
Adjustments for:	302,065	323,786
Amortisation and depreciation	247,354	257,946
Other adjustments (net)	54,711	65,840
Changes in operating assets and liabilities	27,431	(9,558)
Other cash flows used in operating activities	(177,600)	(176,011)
Interest paid	(116,505)	(117,200)
Dividends received	4,848	3,881
Interest received	1,267	1,844
Income tax recovered/(paid)	(67,507)	(61,255)
Other proceeds from and payments for operating activities	297	(3,281)
Cash flows used in investing activities	(208,585)	(262,766)
Payments for investments	(218,673)	(270,074)
Property, plant and equipment, intangible assets and investment property	(216,436)	(228,944)
Other financial assets	(2,237)	(41,130)
Proceeds from sale of investments	844	847
Property, plant and equipment, intangible assets and investment property	43	24
Other financial assets	801	823
Other cash flows from investing activities	9,244	6,461
Cash flows from (used in) financing activities	(88,861)	78,129
Proceeds from and payments for equity instruments	(12,775)	7,355
Acquisition	(29,904)	(14,351)
Disposal	17,129	21,706
Proceeds from and payments for financial liability instruments	67,495	210,336
Issue and drawdown	1,007,473	443,666
Redemption and repayment	(939,978)	(233,330)
Dividends and interest on other equity instruments paid	(137,509)	(128,417)
Other cash flows used in financing activities	(6,072)	(11,145)
Effect of exchange rate fluctuations	397	(1,775)
Net increase in cash and cash equivalents	330,583	405,697
Cash and cash equivalents at beginning of period	569,869	251,421
Cash and cash equivalents at period end	900,452	657,118



#### Financial calendar

## **Upcoming events**

#### **Estimated dates**

Third quarter 2018 results presentation	October 2018

#### For more information

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Red Eléctrica has a S&P rating of 'A-' and a Fitch rating of 'A'.











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## **Appendix**

# Sustainability certifications

Dow Jones
Sustainability Indices
In Collaboration with RobecoSAM

Recognised as the global leader in the Electric Utilities sector and in the super-sector Utilities, which includes the electricity, gas and water sectors.



Silver Class distinction in the RobecoSAM Sustainability Yearbook 2017.



Included in the FTSE4Good index since 2008(\*).



Continued inclusion in the STOXX Global ESG Leaders indices.



Renewed its presence in the MSCI Global Sustainability Indices following its inclusion in 2014.



Renewed presence in the Euronext-Vigeo sustainability indices (Eurozone 120 and Europe 120) following its first inclusion in 2014.



Red Eléctrica Corporación confirms its presence in the Ethibel Sustainability Index Excellence Europe.



Renewed inclusion in the Ethibel PIONEER and Ethibel EXCELLENCE Investment Registers.



Included in the ECPI Indices since 2008.



Part of the "A list" of the Carbon Disclosure Project, recognised as a leading company for its efforts and actions to combat climate change.



Ranked second in the Utilities/Network Operators sector with a B+ rating.



Included among the ten leading companies in the ranking of the study on the status of environmental sustainability reporting of IBEX 35 companies.

(\*) FTSE Group confirms that Red Eléctrica Corporation has been independently assessed in accordance with FTSE4Good criteria and meets the requirements to be ranked in the FTSE4Good indices, the global index created by the FTSE Group. FTSE4Good is a stock market index designed to facilitate investment in companies that comply with the social responsibility standards recognised around the world. Companies included in the FTSE4Good index have met strict environmental, social and corporate governance criteria, and they are positioned to take advantage of the benefits of responsible business practice.